

## FOR IMMEDIATE RELEASE

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## OSG to Provide American Solutions for Business with Complete Invoice Presentment Services

**RIDGEFIELD PARK, NJ – SEPTEMBER 13, 2016 –** OSG, a leading provider of outsourced billing and statement services and customer communications, announced today that it will provide complete invoice presentment services to American Solutions for Business, a leading distributor of print, promotional products, office supplies, eCommerce and marketing solutions.

"We've been a Patriot-Level Vendor of American since 2011," said Mike Velasquez, OSG Director of Channel Sales. "Thanks to our existing relationship and experience with the company, American approached OSG about taking over the printing and mailing of the corporate American invoices and statements."

"OSG is a proven partner and we are pleased with this new opportunity to work together," said Glenn Miller, American VP Operations. "OSG's experience with subscriber invoice presentment and multiple production facilities strategically located across the country were very appealing to American."

OSG's stringent production processes will help American reduce cost and increase their revenue stream. American will also enjoy postage discounts and expedited mail services through OSG's optimized mail services.

## **About OSG**

OSG is a next-generation business technology partner providing integrated multi-channel print and electronic solutions through a state-of-the-art processing environment. OSG offers comprehensive and flexible solutions including electronic billing and invoice/statement services, document printing and mailing and a suite of forward-thinking marketing solutions. Progressive communication technologies enable OSG's clients to transform their customer interactions to drive revenue, reduce costs and strengthen relationships.

With decades of experience as a business outsourcer for total customer communication management, OSG has the knowledge and expertise to best suit the needs of the telecommunications, leasing, financial services, distribution, healthcare, heating oil/propane and publishing markets. A solid reputation has made OSG an award-winning transactional communication provider.

## **About American Solutions for Business**

American Solutions for Business is an industry-leading distributor of promotional products, print and document solutions, office supplies, eCommerce and marketing solutions. Based in Glenwood, Minnesota, the company employs a staff of nearly 300 employees who support the back office functions for a nationwide sales force. The company serves over 80,000 clients across North America, and represents a broad range of industries. Founded in 1981, the company became employee-owned in 2000 to preserve its culture and its customer-driven vision for the future.

Website: www.americanbus.com

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